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Charles D. Calvin
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October 27, 2024

Mr. John M. Nolan
Chair, Member Selection Committee
c/o American College of Real Estate Lawyers
220 N Market Street, Suite 100
Frederick, MD 21701

Re: Seconding Letter for Matthew D. Pluss - Colorado

Dear Mr. Nolan:

It is with great pleasure that I second the nomination of Matthew D. Pluss for membership in the American College of Real Estate Lawyers made by J. Marcus Painter.

I have known other lawyers in Mr. Pluss's law firm for many years through past law firm, bar association and ACREL connections, and have known of Mr. Pluss by reputation for a good part of that time. Earlier this year I met Mr. Pluss in person, in a context where we represented two clients whose legal and business interests were directly adverse and whose personal relationship had deteriorated to a point that constructive interaction was difficult if not impossible. Mr. Pluss was a vigorous and effective advocate for his client, as I hope I was for mine. The upshot was a negotiated resolution that allowed the clients to part company with a less acrimony than either Mr. Pluss or I had feared, which I attribute to the professionalism and experience of their attorneys.

Working through this dispute gave me an opportunity to see and appreciate the quality of Mr. Pluss's drafting and negotiating skills, as well as his ability to analyze complex financial information and separate what was meaningful to each party from what was less significant. The experience confirmed to me that when my client's interests are at stake, I'd much rather have a capable lawyer on the other side than someone whose instinct is to litigate until both parties are exhausted.

I have received and reviewed the Proposal for Membership submitted by J. Marcus Painter and certify that Matthew D. Pluss satisfies the criteria for selection to the College as set forth in Section 4 of the Guidelines for Regular Member Selection. In my opinion and to my knowledge, the Nominee satisfies ACREL's Statement of Professionalism and exemplifies the standards of professional integrity and civility as provided in the Guidelines. I am not (a) in the same firm, business entity, faculty or other organization as the Nominee, (b) related by birth or marriage to the Nominee, or (c) a current Governor or member of the Member Selection Committee of the

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College. Neither the nominee nor the nominee's employer regularly employs or retains me or my law firm or employer, and I do not have any business relationship with the nominee.

Sincerely yours,



Charles D. Calvin

cc: J. Marcus Painter